

Oct – Dec 2005: An Update from BISIL NA, Inc

Bala Cynwyd, PA, Dec 31, 2005 (BISIL, NA) – In Q4-05 Enj made headway into new verticals – Professional services – automating processes in areas as diverse as Event Management and Research & Development. It deepened its engagement in the mortgage and insurance verticals.

The remarkable capability of Enj to easily integrate transaction processing, document management, workflow under a seamless 'portal skin' is creating increasingly high returns on IT dollars for its customers.

Enj and E-Mortgages

IBM, Fannie Mae and Coriendo Loan Solutions teamed up to present a web cast on the current and future state of E-Mortgages in the second week of November. Mortgage bankers, mortgage brokers, and related service organizations in the mortgage market attended and benefited from the web cast. The web cast was very well received in the market. Coriendo Loan solutions use Enj as a platform of choice to provide e-Mortgage solutions.

In addition to being increasingly used as a process gap filler application, Enj is now also used for extended delivery using Enj-Portal. In the mortgage vertical, this is being used increasingly to turn customer service into self service. This helps mortgage bankers and brokers write more loans, process them more quickly and provide their staff and customers with real-time access to loan status all the way from origination to secondary marketing to servicing.

Enj in Insurance

Enj is being used to provide fill three distinct kinds of needs in the insurance vertical. These three solution areas are -

<u>Risk data aggregation</u>: The data being aggregated is from different sources, and these sources are themselves of varying legacies. This solution can be used both at the carrier and cluster group levels.

<u>Quote collaboration</u>: Provide a portal based solution for intermediaries to collaborate in the quote and underwriting process, sharing of information and documents and provide end-to-end transparency to the extended community involved in these transactions.

Integrated document and transaction framework: Provide an integrated document management and transaction processing framework in the quotation and underwriting processes with necessary audit trailing and historical tracking information that is increasingly viewed as critical for compliance purposes.

Extended-Enj in Education – Portals

After releasing process packs for SES administration which helps the administrative staff streamline operations and save significant amount of time to focus on more meaningful (education related) activities, the solution built on Enj now extends its functionality to the vendor community which helps the SES providers with their routine activities related to

More details on Enj at www.enjbiz.com

enrollment of students, tutoring, planning and monitoring student progress and invoicing.

Enj Portal helps SES administration to distribute access to the processes and data through the browser without compromising security and confidentiality of sensitive data.

Enj in Professional services

Enj added to its portfolio by providing automation of processes in areas like event management and Research and Development.

<u>Event Management:</u> One of the firsts for Enj this time was its use in building a solution for an Event Management organization. The solution covers a complete end-to-end event management process – starting with pre-event activities such as scheduling the event, assigning leads, planning and budgeting, integrating with the portal, regular review meeting to actual event management, post-event evaluation and related reporting at each stage.

<u>Research and Development</u>: Also a first for Enj, it was used to deliver a solution for a global Research, Development and Consulting organization. The Enj solution was used to automate and 'systematize' the sales cycle, integrating it with downstream activities like Research and Analysis, Field Activities, Operations and Commercial.

Other processes on Enj

Enj's features were also used to provide enterprise solutions for processes like Material Requirement Planning, Warehousing, Inventory, Sales Processing and Finance/ Controller operations.

Enj features

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Year 2005 Enj saw add substantially to its features and capabilities. Enj moved from version 4.4 to version 5.2 and added Enj Admin, a new module to its suite amongst other features

Future Guidance

Some of the features enhancements to Enj that are planned for 2006:

- Add to workflow related capabilities
- Enhancement in Dashboard and Reporting modules
- Enhancements to Ports to facilitate easier integration
- Additions to UI to make the menu navigation easier
- Extension to and optimization of wireless features

About Enj

Enj is a leading Business Process Management (BPM) product from BISIL that enables organizations automate and manage business processes.

It provides complete end-to-end functionality facilitating the configuration of business processes, design associated documents, deployment - accept user input, process the transaction, route documents for information and approval to the concerned roles, store the accepted data, retrieve it through standard and user definable reports.

In addition to transaction automation and collaboration at the front-end, Enj facilitates administrative supervision, as well as monitor and analyze performance of the processes for efficiency and effectiveness.

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Highlights

- Enj in Mortgage Processing
- Enj in Insurance
- Enj in Education
- Enj in Professional Services
- Significant enhancements to Enj features